



Dr. SALMAN GHAURI

Dr. Ghouri, with more than **35 years** of experience, is a Sr. Performance Analyst with Qatar Petroleum, Doha, Qatar. He has previously worked with Oil and Gas Development Company (OGDCL), a national oil company of Pakistan as a senior advisor to various Chairmen, senior instructor in banking industry to train managers as how to evaluate feasibilities submitted to them for loan approval, manager marketing, Chief economist, researcher at Karachi University Applied Economics Research Center (AERC), teaching/research assistant at University of Waterloo, Canada/Colorado School of Mines, USA, independent consultant to advise various

clients pertaining to oil and gas companies, bankers, and independent consultant and advice various clients on market assessment, specific projects and short/long term oil and gas price forecast. He had been involved in evaluating multi-million dollar oil and gas field development, participate in import of Turkmenistan-Pakistan pipeline in 1992, gas project, economic/risk assessment of exploratory, development and full field development. He was involved in formulation of Pakistan's 1994 Petroleum Policy, formulated OGDCL LPG and Sulphur sale strategy, participate in oil/gas sale purchase agreement. He also carried over 50 comprehensive studies pertaining to assessment of Tariff Reforms for Qatar KARAAMA, Qatar's long-term GDP Outlook, Qatar's long-term Petroleum Products Outlook, European Energy Outlook, Europe Security of Supplies and Role of LNG etc.

He has published over 90 papers in international journals, such as: American Economist, Energy Policy, LNG Journal, European Energy Review, Energy Review, Economic Review, OPEC Review, International energy Investments, MEES, MEEDs, Petromin, Hydrocarbon Asia, The Daily Journalists, Oil Price Volatility: Speculation or Market Fundamentals?" Middle East Institute Viewpoints: Viewpoints Special Edition The 1979 "Oil Shock:" Legacy, Lessons, and Lasting Reverberations. He also wrote chapter for Emirates Center for Energy & Strategy Research (ECSSR) and International symposium, the Indus River Biodiversity, Resources, Humankind, Linnean Society Burlington House, London, published by Oxford University Press. He has invited to speak at World Energy Council (WEC), World Petroleum Congress (WPC), OPEC/IEA, International Center for Energy and Economic Development (ICEED), ECSSR, GasArabia, SPE, IPTC, Middle East Petroleum & Gas Conference etc.

EDUCATION

- MA Economics, University of Waterloo, Canada
- M.Sc Mineral Economics, Colorado School of Mines, Golden, CO, USA
- PhD. Mineral Economics, Colorado School of Mines, Golden, CO, USA

PORTFOLIO OF COURSES

- 5-Day – Project Economics, Risk & Decision Analysis
- 5-Day – Global Energy Economics & Petroleum Projects Evaluation
- 3 Day – Advanced Project Economics, Risk & Decision Analysis
- 3-Day – Production Sharing Agreements

PUBLICATIONS

- Cyclical Oil Prices – Is it a Necessary Condition to Balance Global Oil Supply/Demand?
- Defending Market Share: A Dilemma for OPEC or for the Shale Oil?
- OPEC strategic miscalculation-created-its-own-worst-enemy"
- Peak Oil and Technology – The Never Ending Game
- Plunging Oil Prices – US Tight Oil Boom or the Burst
- Aftermath of US Shale Gas – Oil index or Decoupling
- The US unconventional oil revolution: are we at the beginning of a new era for US oil
- Does LNG Industry need a new strategy for changing LNG market dynamics?
- Oil Price Volatility: Speculation or Market Fundamentals?"
- Assessing LNG as a potential catalyst to address - Europe's natural gas supply challenges.
- Forecasting Natural Gas Prices using Cointegration Technique
- How most recent events alters expectations – A case of oil price forecasting
- An Assessment of Relationship between Oil Prices and US Oil Stocks

COURSES DELIVERD IN – Italy, Calgary, Nigeria, Dubai, Pakistan