



Dr. SALMAN GHOURI

Dr. Ghouri is an independent energy consultant with over 37 years of experience in oil and gas industry: economic evaluation of oil and gas projects, risk assessment and strategy formulation. Extensive experience in long-term oil and gas demand and price forecasting, macroeconomic analysis and energy market assessments. Instructor and renowned speaker and published over 150 papers in international journals.

Worked as a Senior Economic Advisor to Qatar Petroleum for over 17 years in Strategic Planning & Policy Directorate, deeply involved in developing corporate-business plans, long-term price forecasting for crude oil, refined products, natural gas, and LNG. Prepared comprehensive monthly market as well as global and regional-economic reports. Prepared various policy papers including the future of LNG industry and what strategy should be adopted to remain competitive in over supplied market, later revised version was published in LNG Journal March 2013, 2016.

Worked as a Senior Advisor to Chairman Oil and Gas Development Company (OGDCL) during 1991-2001. Often chaired daily operational meetings, conducting executive briefings, preparing policy papers, reviewing investment proposals from economic and financial perspectives, evaluating corporate plans, and carrying-out independent economic and risk assessments of investment proposals to facilitate management in proper decision making. Deeply involved in preparation of policy papers on the desired issues and facilitated the Chairman OGDCL in different internal/external meetings, including briefing in Prime Minister/President of Pakistan and Cabinet

Salman is a well-known instructor in oil and gas industry/banking sector and has been teaching 5-day courses, on various topics, since 2012. He was also instructor in banking sector to train and deliver refresher courses on how to evaluate the project economic feasibility studies submitted to the bank for the loan approval.

Renowned public speaker presenting papers at several international-energy conferences: - IEA/OPEC, Emirates Center for Energy & Economic Development (ECSSR), GasArabia, SPE, IPTC, World Energy Council (WEC), World Petroleum Conference (WPC), Middle East Petroleum Conference, International Research Center for Energy and Economic Development (ICEED).

EDUCATION

- MA Economics, University of Waterloo, Canada
- M.Sc Mineral Economics, Colorado School of Mines, Golden, CO, USA
- PhD. Mineral Economics, Colorado School of Mines, Golden, CO, USA

PORTFOLIO OF COURSES

- 5-Day – Project Economics, Risk & Decision Analysis
- 5-Day – Global Energy Economics & Petroleum Projects Evaluation
- 5-Day – International Gas Market & Economic Evaluation of Gas Projects
- 5-Day – International Petroleum Management Program – Module 1 & 2

PUBLICATIONS

- Cyclical Oil Prices – Is it a Necessary Condition to Balance Global Oil Supply/Demand?
- Defending Market Share: A Dilemma for OPEC or for the Shale Oil?
- OPEC strategic miscalculation-created-its-own-worst-enemy”
- Peak Oil and Technology – The Never Ending Game
- Plunging Oil Prices – US Tight Oil Boom or the Burst
- Aftermath of US Shale Gas – Oil index or Decoupling
- The US unconventional oil revolution: are we at the beginning of a new era for US oil
- Does LNG Industry need a new strategy for changing LNG market dynamics?
- Oil Price Volatility: Speculation or Market Fundamentals?”
- Assessing LNG as a potential catalyst to address - Europe’s natural gas supply challenges.
- Forecasting Natural Gas Prices using Cointegration Technique
- How most recent events alters expectations – A case of oil price forecasting
- An Assessment of Relationship between Oil Prices and US Oil Stocks

COURSES DELIVERD IN – Italy, Calgary, Nigeria, Dubai, Ghana, Pakistan